

## **LBA Financial Audit Report Summary: Lottery Commission Management Letter For The Fiscal Year Ended June 30, 2006**

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The New Hampshire Lottery Commission was established by the chapter laws of 1963 and became the first modern state-run lottery program. The Lottery's primary purpose has always been to raise revenue for the benefit of public education. The financial activities of the Lottery, as a department of the State of New Hampshire, are reported as an enterprise fund in the State's Comprehensive Annual Financial Report as well as in this separately issued report.

The Lottery operates both instant and on-line games for the purpose of funding state aid to education. As a member of two joint lottery ventures, the Tri-State Lotto Commission and the Multi-State Lottery Association, the Lottery offers a variety of games, including the Megabucks and Powerball games.

During fiscal year 2006, the Lottery's operating revenues were \$262.7 million, a 15% increase from the prior year. Gross sales profit margin was 33%, approximately the same as experienced during the prior year. The Lottery transferred \$80.4 million to the State's Education Trust Fund during fiscal year 2006, an increase of 16% from the prior fiscal year.

We audited the financial statements of the Lottery as of and for the year ended June 30, 2006 and issued our unqualified report thereon dated December 20, 2006. A copy of the Lottery's comprehensive annual financial report may be obtained from the New Hampshire Lottery Commission, P.O. Box 1208, Concord, New Hampshire, 03302-1208.

This management letter, a byproduct of the fiscal year 2006 audit of the Lottery, contains an auditor's report on internal control over financial reporting and on compliance and other matters and related audit findings. The following is a list of the comments in the report.

<b><i>Internal</i></b>	<b><i>Control</i></b>	<b><i>Comments</i></b>
<b><i>Reportable Conditions</i></b>		
	<ul style="list-style-type: none"><li>• Replay Program Should Be Recorded In Accounting Records</li><li>• Lottery Games Should Be Adequately Documented Prior To Introduction</li><li>• Tracking Controls For Tickets Delivered By Shipping Vendor Should Be Improved</li><li>• Access Privileges Should Be Periodically Reviewed</li><li>• Control Procedures Should Be Consistently Evidenced To Allow For Control Monitoring</li><li>• Inventory Report Discrepancies Should Be Resolved</li><li>• Security Of Subscription Information Should Be Resolved</li><li>• ITVM Reconciliations Should Include Documentation Of Variance Resolution</li></ul>	

### ***State Compliance Comment***

- Rules For Drawings Should Be Adopted In Accordance With RSA 284:21-I, II (a)