

LRCP 17-010

DEPT. OF TRANSPORTATION
RIGHT-OF-WAY

MAY 04 2017

RECEIVED

STATE OF NEW HAMPSHIRE
INTER-DEPARTMENT COMMUNICATION

From: Shelley Winters *SW* **Date:** May 3, 2017
Administrator

AT: Dept. of Transportation
Bureau of Rail and Transit

Thru: Charles Schmidt, PE *CS*
Administrator, Bureau of Right-of-Way

Subject: State-owned Manchester & Lawrence Railroad Corridor
Proposed Lease – Outfront Media (RSA 4:40)

To: Representative Gene Chandler, Chairman
Long Range Capital Planning and Utilization Committee

INFORMATIONAL ITEM

In November 2016, the Department of Transportation, pursuant to the provisions of RSA 4:40, 4:39-b and 4:39-c, requested authorization to lease parcels of state-owned railroad corridors in the City of Manchester and the Town of Salem to Outfront Media for several billboard signs. These requests were presented as Items LRCP 16-033, 16-034, 16-035, 16-036 and LRCP 16-037 respectively. At a meeting held on November 30, 2016 the Long Range Capital Planning and Utilization Committee amended and approved the request to lease the parcels for one (1) year. The Committee also directed the Department to report back within six months relative to negotiated back payments that were owed by Outfront Media as their billboards had been on state-owned railroad property for a considerable amount of time prior to the request to lease.

Subsequent to the November 2016 meeting the Department has worked with Outfront Media and has agreed to a one-time negotiated back payment of \$325,000. The Department has sent a confirmation letter to Outfront Media as well as invoice for the negotiated back payment (copies of both are attached). The negotiated back payment is reflective of a period through December 31, 2016.

Upon receipt of the one-time negotiated back payment from Outfront Media the Department intends to pursue longer term lease agreements for these subject parcels as was originally envisioned and as requested by Outfront Media. The Department will route these requests through the Committee for review and approval. If the Committee should need any additional information in the interim, please do not hesitate to contact the Department.

Attachments



Victoria F. Sheehan
Commissioner

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



William Cass, P.E.
Assistant Commissioner

March 27, 2017

Michael Cawley
Outfront Media
1370 Hooksett Road
Hooksett, NH 03106

RE: Negotiated back payments due to State
State-owned Manchester & Lawrence Railroad Corridor, Manchester & Salem

Mr. Cawley,

Please accept this letter as confirmation that a one-time negotiated back payment in the amount of \$325,000 for the placement of billboards on state-owned railroad property in Manchester and Salem prior to the formalization of lease agreements is acceptable to the Department.

Enclosed is an invoice, payable to the State of New Hampshire, for the aforementioned negotiated back payment. Upon receipt of the funds, the Department will work with you to develop longer term leases for the affected sign locations and submit those for State approvals. Please note that one such approval will be that of the Long Range Capital Planning and Utilization Committee to whom we need to report back to with regard to the status of the negotiated back payment.

The Department is appreciative of your efforts and responsiveness in working with Rail Planner Lou Barker throughout the negotiation process and would ask for your continued assistance in working with Mr. Barker on the longer term lease agreements.

If you should have any questions, please contact Lou Barker or me directly.

Sincerely,

A handwritten signature in black ink, appearing to read "Shelley W".

Shelley Winters
Administrator, Bureau of Rail & Transit

Attachment



**State of New Hampshire
Department of Transportation**

John O. Morton Building
7 Hazen Drive
Concord, NH 03302 - 0483
Telephone: 603-271-3734 Fax: 603-271-3914
Relay NH 1-800-735-2964 Internet: WWW.NHDOT.COM

INVOICE

Page	1 of 1
Invoice Date	03/31/2017
Invoice No.	D1192
Po Number/Ref No	27065
Customer No.	810021461
Amount Due	\$325,000.00

Bill To:

OUTFRONT MEDIA
185 US HWY 46
FAIRFIELD CT 07004

Ship To:

OUTFRONT MEDIA
185 US HWY 46
FAIRFIELD CT 07004

LINE NO	REFERENCE ID	DESCRIPTION	QTY	U/M	PRICE	EXT PRICE
1	BACK PAYMENTS	PLACEMENT OF BILLBOARDS To invoice Outfront Media for payment due to the State of New Hampshire for the placement of billboards on state owned railroad property in Manchester & Salem NH. PAYMENT TERMS: UPON RECEIPT	1.00	EA	325000.000	325,000.00

Payable To: Treasurer of the State of New Hampshire
Mail To: TRANSPORTATION, DEPT OF
DOT Finance & Contracts
7 Hazen Drive
PO Box 483
Concord NH 03302-0483

Net Amount	\$325,000.00
Tax	\$.00
Down Payment	\$.00
Amount Due	\$325,000.00