

# CCSNH FY22-23 Capital Request



# CCSNH Overview

Mission Statement: Our purpose is to provide residents with affordable, accessible education and training that aligns with the needs of New Hampshire's businesses and communities, delivered through an innovative, efficient and collaborative system of colleges. CCSNH is dedicated to the educational, professional and personal success of its students; a skilled workforce for our state's businesses; and a strong New Hampshire economy.

**26,000**

CCSNH serves 26,000 students of all ages and backgrounds, across all regions of NH

**7/12**

Seven main campuses and five academic centers = twelve locations meeting community needs

**\$**

Lowest college tuition in NH; has changed only 2% over last nine years

**100's**

Hundreds of partnerships with employers across the state to support a resilient NH economy

**93**

93% of our students are NH residents, and most of our graduates remain in New Hampshire

# Capital Needs, Priorities and Goals

## Critical Maintenance

Request prioritizes critical maintenance across all colleges

## Industry Pathway Programs

Labs and classrooms that align with NH's workforce needs and link to employment need and opportunities

## IT Infrastructure

Technology that supports all seven colleges on shared and centrally-managed platforms

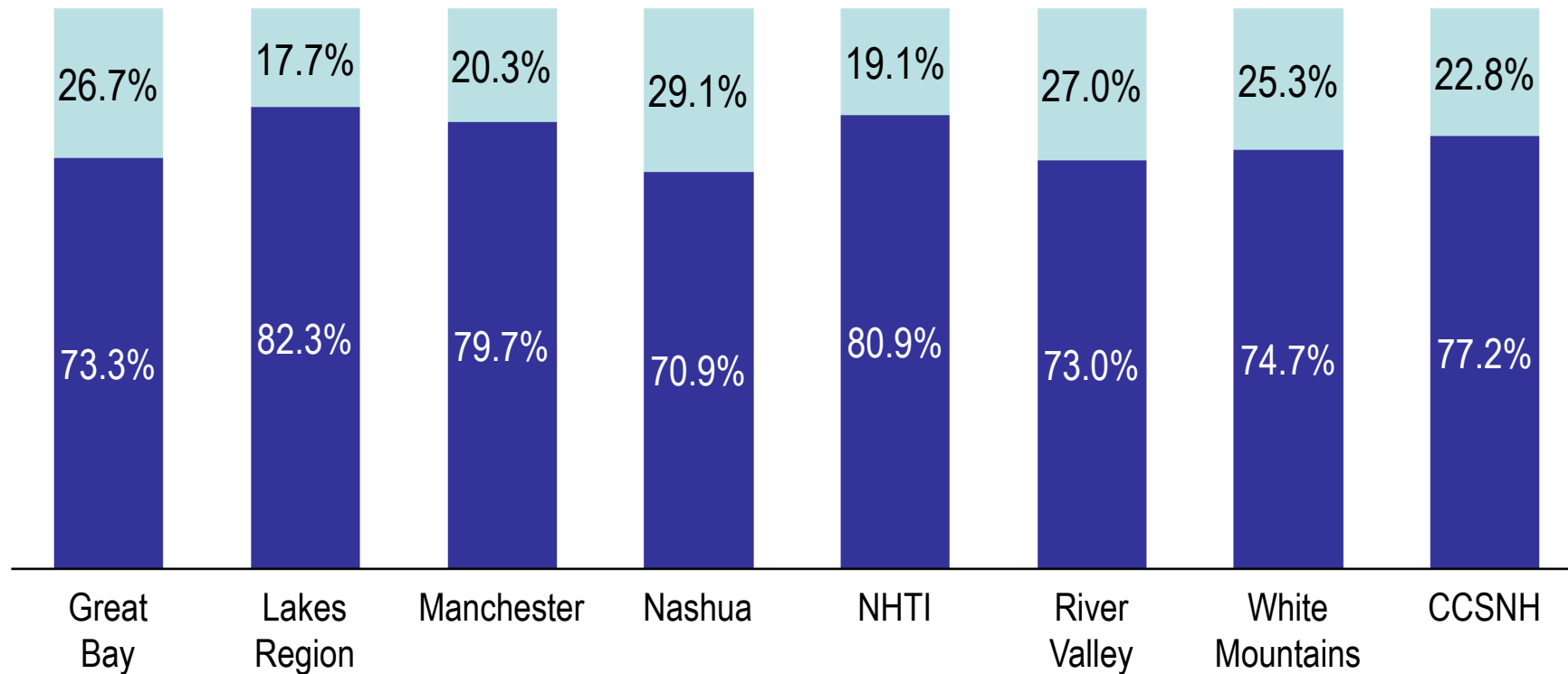
## Cost-Effectiveness

From energy efficiency to minimizing structural costs and broadening system synergies



# An investment in and for New Hampshire: Within one year, most CCSNH graduates have a job in NH

**Percent of CCSNH certificate and degree completers employed in New Hampshire**



Other = Self-employed, continuing education at baccalaureate level, not employed, or employment status otherwise not captured in NHES database  
Employed in New Hampshire



# NH's Community Colleges are vehicles for social and economic mobility

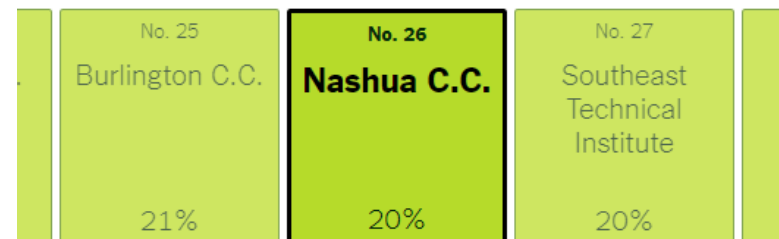
For CCSNH the share of students from the bottom fifth of incomes as students who moved to the top fifth as adults is 16%, which is among the **top 10% for all US community colleges.**

CCSNH rural colleges show the **greatest economic mobility of all colleges in NH**

## Chance a poor student has to become a rich adult

The share of children who were from the bottom fifth of incomes as students and moved to the top fifth as adults.

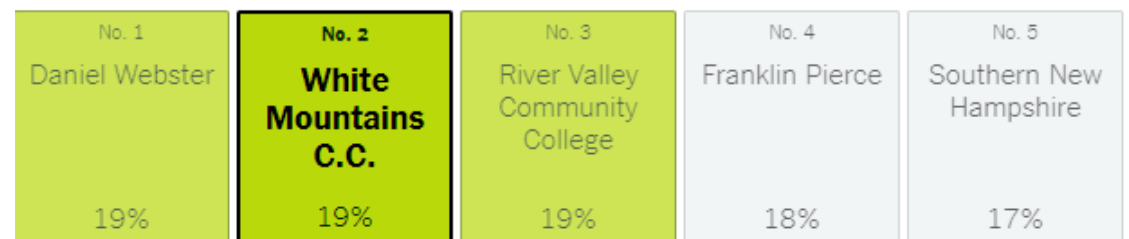
26th out of 690 two-year colleges



## Overall mobility index

This measure reflects both access and outcomes, representing the likelihood that a student at White Mountains C.C. moved up two or more income quintiles.

2nd out of 17 colleges in New Hampshire



## Results Orientation and Record - Examples

- 77 percent of our graduates **stay in state and are employed in New Hampshire** the economic quarter following graduation – particularly important in high demand fields (e.g., nursing and IT) where the Boston/Mass labor market is a draw.
- Our graduates have **highest median earnings** in New England for CC grads, and lowest unemployment rates in region and lowest loan default rates, well below US average.
- **CCSNH has New-England-region leading graduation rates for the community college sector** at 3-year, 6-year and 8-year levels
- CCSNH's 3-year graduation rate **has grown 30 percent in last five years**, and total degrees and certificates awarded is up 7 percent in the last five years
- CCSNH also creates pathways to NH's baccalaureate institutions – **one in ten USNH graduates** start at a NH community college
- Running Start course credits transferred to over **200 institutions nationally**.



COMMUNITY COLLEGE  
system of New Hampshire

# CCSNH appreciates past capital budget support and we put it to good use



*Above, HVAC building under construction; below, in use*



*Manufacturing Lab*





COMMUNITY COLLEGE  
system of New Hampshire



*Automotive Technology*



*LRCC Nursing Lab*



*WMCC Culinary Kitchen*



*MCC external including replacement of old windows  
for greater energy efficiency*





COMMUNITY COLLEGE  
system of New Hampshire



*RVCC (Claremont) Sim Lab with adult and infant mannequins*



*LRCC multipurpose room*



*NHTI Nursing Sim Lab*



# FY22-23 Request: \$16,800,000

(Governor's Budget: \$2,550,000)

FORM 2A REV 0121

**STATE OF NEW HAMPSHIRE**  
**CAPITAL IMPROVEMENT PROJECT REQUEST**  
FISCAL YEARS 2022-2023

AGENCY	COMMUNITY COLLEGE SYSTEM OF NH
ACTIVITY / DIVISION	580010

Priority #	Project Name	Funding Source				
		General	Federal	Highway	Other	Total
1	SYSTEM-WIDE CRITICAL MAINT/SAFETY	3,900,000				3,900,000
2	SYSTEM-WIDE IT INFRASTRUCTURE	2,750,000				2,750,000
3	INDUSTRY PATHWAYS (\$2.55M earmarked in HB25 2019)	3,350,000				3,350,000
4	WMCC EXPANSION IN LITTLETON	5,000,000				5,000,000
5	NHTI FARNUM HALL RENOVATION	1,800,000				1,800,000
						0
						0
	<b>Totals - Projects 1-15</b>	16,800,000	0	0	0	16,800,000

# Critical Maintenance

(NOT FUNDED IN GOVERNOR'S BUDGET)

- CCSNH centrally manages critical maintenance priorities based on MEP evaluations at all seven campuses
- In general, these fall into the following areas:
  - Life safety (ADA, Fire Code)
  - Systems/equipment at end of life
  - Roofs that are failing
  - Replacement of very old fixtures that offer no energy efficiency
  - Safety investments include building access systems, monitoring, controls and hardware, to make our campuses safer

STATE OF NEW HAMPSHIRE		CODE	NAME																								
CAPITAL IMPROVEMENT PROJECT REQUEST		058	COMMUNITY COLLEGE SYSTEM OF NH																								
FISCAL YEARS 2022 - 2023		580010	SYSTEMWIDE																								
PRIORITY # <input type="text" value="1"/>		PROJECT-TITLE / NAME CRITICAL MAINTENANCE AND SAFETY																									
<b>Capital Budget Request</b>		<b>Related Annual Operating Budget Expenditures / Savings Estimates</b>																									
Site Acquisition (a)		<table border="1"> <thead> <tr> <th></th> <th>Expenditures</th> <th>Savings</th> </tr> </thead> <tbody> <tr> <td>Permanent Personnel Services (a)</td> <td></td> <td></td> </tr> <tr> <td>Other Personnel Services (b)</td> <td></td> <td></td> </tr> <tr> <td>Current Expense (c)</td> <td></td> <td></td> </tr> <tr> <td>Equipment (d)</td> <td></td> <td></td> </tr> <tr> <td>Travel (e)</td> <td></td> <td></td> </tr> <tr> <td>Other (f)</td> <td></td> <td></td> </tr> <tr> <td><b>Total Expenditures / Savings Estimates</b></td> <td></td> <td></td> </tr> </tbody> </table>			Expenditures	Savings	Permanent Personnel Services (a)			Other Personnel Services (b)			Current Expense (c)			Equipment (d)			Travel (e)			Other (f)			<b>Total Expenditures / Savings Estimates</b>		
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Equipment (d)																											
Travel (e)																											
Other (f)																											
<b>Total Expenditures / Savings Estimates</b>																											
Site Improvement / Preparation (b)		Accounting Unit: <input type="text"/>																									
Construction (c)	3,900,000	Will these amounts be consistent each year? <input type="text"/>																									
Utilities (d)		<b>Capital Budget Criteria (See Instructions)</b>																									
Architect / Engineering (e)		Requirement Code: A, B, C or D	<input type="text" value="B"/>																								
Computer Systems / Equipment (f)		Definition Code: A, B, C, D, or X	<input type="text" value="C"/>																								
Hardware		Funding Percentages by Source: G, F, H, O	<input type="text" value="G"/>																								
Software		G = General F = Federal G, F, H, O	<input type="text" value="100.00%"/>																								
Training		H = Highway O = Other G, F, H, O	<input type="text" value=""/>																								
Service		An Information Technology Project must be part of your IT Plan. Project # <input type="text"/>																									
Furnish / Equipment (g)																											
Other (h)																											
<b>Total Capital Budget Request</b>	<b>3,900,000</b>																										
<b>Other Information</b>																											
Total Square Footage:																											
Estimated Useful Life:	20 Years																										
<b>Project Justification (Be Concise)</b>																											
Critical Maintenance- \$3,400,000 This expenditure enables the colleges to follow long range plans for upkeep of college property across all locations, addressing capital maintenance and critical need projects. CCSNH has conducted mechanical, electrical & plumbing (MEP) master plan existing facilities assessment & recommendations reports for all community colleges. The amounts below include the units found "operational only with constant attention, 100% life expectancy used, failure imminent" or "Operational, 50-75% life expectancy used, occasional problems, frequent repairs needed." All with an estimated remaining service life 0-5 years based on reports ending between 2017 and 2019. Per college breakdown: GBCC \$56,549; LRCC \$340,461; MCC \$363,313; NCC \$667,221; NHTI \$1,436,114; RVCC \$363,780; WMCC \$172,562																											
Security: \$500,000 Request covers upgrades to College facilities to improve safety and security for students, employees and visitors. This project will decrease the State's utility consumption.																											
<b>Preliminary Plans: Attach a schematic and location sketch when applicable on an 8-1/2" x 11" sheet.</b>																											
<b>Contact Name:</b> Shannon Reid		<b>Telephone Number:</b> 230-3504																									
<b>Name:</b> Dr. Susan Huard Interim Chancellor		<b>Date:</b> 6/16/21																									

# IT Infrastructure

(NOT FUNDED IN GOVERNOR'S BUDGET)



IT investments are critical to keep pace with infrastructure, security and service needs. Includes:

- VPN and Blade end-of-life upgrades
- Cloud data center
- Load balancers – lifecycle replacements
- UPS units to protect against outages and surges
- All sites ticket system
- Upgrade voice systems at end-of life; move to SIP based system

STATE OF NEW HAMPSHIRE		CODE	NAME
CAPITAL IMPROVEMENT PROJECT REQUEST		058	COMMUNITY COLLEGE SYSTEM OF NH
FISCAL YEARS 2022 - 2023		580010	SYSTEMWIDE
PRIORITY #	2	PROJECT-TITLE / NAME INFORMATION TECHNOLOGY INFRASTRUCTURE	

Capital Budget Request		Related Annual Operating Budget Expenditures / Savings Estimates	
Site Acquisition (a)		Permanent Personnel Services (a)	
Site Improvement / Preparation (b)		Other Personnel Services (b)	
Construction (c)	2,750,000	Current Expense (c)	
Utilities (d)		Equipment (d)	
Architect / Engineering (e)		Travel (e)	
Computer Systems / Equipment (f)		Other (f)	
Hardware		<b>Total Expenditures / Savings Estimates</b>	
Software		Accounting Unit:	
Training		Will these amounts be consistent each year?	
Service			
Furnish / Equipment (g)			
Other (h)			
<b>Total Capital Budget Request</b>	<b>2,750,000</b>		

Capital Budget Criteria (See Instructions)			
Requirement Code:	A, B, C or D	<b>B</b>	
Definition Code:	A, B, C, D, or X	<b>C</b>	
Funding Percentages by Source:	G, F, H, O	<b>G</b>	<b>100.00%</b>
G = General	F = Federal	G, F, H, O	%
H = Highway	O = Other	G, F, H, O	%
An Information Technology Project must be part of your IT Plan. Project #			

**Project Justification (Be Concise)**

IT investments are critical to keep pace with infrastructure, security and service needs. Online course delivery continues to be fastest-growing enrollment segment. IT systems, service and support is planned and managed centrally for all seven colleges, deployed through shared products, licenses, and tech support to create maximum organizational efficiency and cost savings.

Request includes:  
System wide support systems, BPN Upgrades, UPS Units for all Network Closets - colleges missing generators, Blade Upgrades, Cloud Data Center, and Load Balancers.

This project will have no effect on the State's utility consumption.

**Preliminary Plans: Attach a schematic and location sketch when applicable on an 8-1/2" x 11" sheet.**

Request Name: Shannon Reid Telephone Number: 230-3504

Name: Dr. Susan Huard Interim Chancellor Date: 6/16/2020



# Industry Pathways Lab Renovations

Supports 65x25 state workforce goal and strengthens programs that serve key regional industry needs and career pathways

- NCC Engineering Technology Phase 2 (\$2,550,000) – FUNDED IN GOVERNOR’S BUDGET
  - FY20-21 HB25 earmarked completion/phase 2 funds for FY22-23 capital budget
  - Addresses needs in high-demand sector, supports partnerships within regional industrial such as BAE Systems.
- MCC Science Labs (\$800,000) NOT FUNDED IN GOVERNOR’S BUDGET
  - Renovation in 1960’s science wing to increase offerings related to ARMI/biotech programs. Students prepare for technician-level positions and/prepare for baccalaureate transfer.
  - Expand capacity to meet demand for math and science offerings (calculus, earth science, environmental science, physics)

STATE OF NEW HAMPSHIRE		FORM 1A	
CAPITAL IMPROVEMENT PROJECT REQUEST		CODE	NAME
FISCAL YEARS 2022 - 2023		058	COMMUNITY COLLEGE SYSTEM OF NH
PRIORITY #	3	ACTIVITY / DIVISION	580010 SYSTEMWIDE
		PROJECT-TITLE / NAME	INDUSTRY PATHWAY LABS AND CAPITAL EQUIPM
Capital Budget Request		Related Annual Operating Budget Expenditures / Savings Estimates	
Site Acquisition (a)		Permanent Personnel Services (a)	Expenditures
Site Improvement / Preparation (b)		Other Personnel Services (b)	Savings
Construction (c)	2,670,000	Current Expense (c)	
Utilities (d)		Equipment (d)	
Architect / Engineering (e)	80,000	Travel (e)	
Computer Systems / Equipment (f)		Other (f)	
Hardware		<b>Total Expenditures / Savings Estimates</b>	
Software		Accounting Unit:	
Training		Will these amounts be consistent each year?	
Service			
Furnish / Equipment (g)	600,000	<b>Capital Budget Criteria (See Instructions)</b>	
Other (h)		Requirement Code: A, B, C or D	B
<b>Total Capital Budget Request</b>	<b>3,350,000</b>	Definition Code: A, B, C, D, or X	C
<b>Other Information</b>		Funding Percentages by Source:	G, F, H, O
Total Square Footage:	30,000	G = General	F = Federal
Estimated Useful Life:	20 Years	G, F, H, O	%
		H = Highway	O = Other
		G, F, H, O	%
An Information Technology Project must be part of your IT Plan. Project # ⇨			
<b>Project Justification (Be Concise)</b>			
<p>Supports NH's statewide workforce goal of 65x25; strengthens both urban and rural programs that serve key regional industry sector needs and career pathways. Includes:</p> <p><b>MCC Engineering Technology - \$2,550,000.</b> FY20/21 funded phase 1 at \$750,000, with the balance of \$2,550,000 footnoted in HB25 (2019) to be funded in the FY22/23 Capital Budget. This project renovates two floors of a 1969 building to establish interdisciplinary engineering center which has seen growth in enrollment and program array, in fields such as microelectronics and cybersecurity. Renovation will increase capacity for students and improve the quality of the teaching labs for engineering and the physical sciences. Need for such facilities as "clean room" for microelectronics. High-need sector, history of robust partnerships within regional industrial community, such as BAE systems. Project justification is supported by labor market data showing strong growth and labor market demand in associated STEM disciplines.</p> <p><b>MCC Science Labs (\$800,000)</b></p> <p>Important renovation in science wing to enable increased offerings related to ARMI employers - training students in basic lab techniques for biotech industry. MCC has seen expanded math and science offerings and space is needed to accommodate that growth (calculus, earth science, astronomy, environmental science, physics) Space will accommodate labs plus critical storage areas for lab equipment, as well as adjacent office space for science faculty who are responsible for the equipment. This project will decrease the State's utility consumption.</p>			
<b>Preliminary Plans: Attach a schematic and location sketch when applicable on an 8-1/2" x 11" sheet.</b>			
Contact Name: Shannon Reid		Telephone Number: 230-3504	
Name: Dr. Susan Huard Interim Chancellor		Date: 1/25/2021	

# WMCC Expansion in Littleton

(NOT FUNDED IN GOVERNOR'S BUDGET)



- Recent years have seen a call for increased training opportunities in the Littleton region through WMCC
- Opportunity to grow program array and move mobile diesel program to location w/ easy access to I-93
- Would support workforce development in this growing region of northern NH, support employers and expand opportunities for residents.
- Significant support for this request from area business community
- Current program array includes health professions, CDL, Business, IT, Criminal Justice, Education, customized training for area businesses, and general education courses

STATE OF NEW HAMPSHIRE		FORM 1A REV 0121																									
CAPITAL IMPROVEMENT PROJECT REQUEST		CODE	NAME																								
FISCAL YEARS 2022 - 2023		058	COMMUNITY COLLEGE SYSTEM OF NH																								
PRIORITY # <b>4</b>		580010	WMCC																								
		PROJECT-TITLE / NAME WMCC EXPANSION IN LITTLETON																									
Capital Budget Request		Related Annual Operating Budget Expenditures / Savings Estimates																									
Site Acquisition (a)		<table border="1"> <thead> <tr> <th></th> <th>Expenditures</th> <th>Savings</th> </tr> </thead> <tbody> <tr> <td>Permanent Personnel Services (a)</td> <td></td> <td></td> </tr> <tr> <td>Other Personnel Services (b)</td> <td></td> <td></td> </tr> <tr> <td>Current Expense (c)</td> <td></td> <td></td> </tr> <tr> <td>Equipment (d)</td> <td></td> <td></td> </tr> <tr> <td>Travel (e)</td> <td></td> <td></td> </tr> <tr> <td>Other (f)</td> <td></td> <td></td> </tr> <tr> <td><b>Total Expenditures / Savings Estimates</b></td> <td></td> <td></td> </tr> </tbody> </table>			Expenditures	Savings	Permanent Personnel Services (a)			Other Personnel Services (b)			Current Expense (c)			Equipment (d)			Travel (e)			Other (f)			<b>Total Expenditures / Savings Estimates</b>		
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Other (f)																											
<b>Total Expenditures / Savings Estimates</b>																											
Site Improvement / Preparation (b)		Accounting Unit: <input type="text"/>																									
Construction (c)	4,240,000	Will these amounts be consistent each year? <input type="text"/>																									
Utilities (d)																											
Architect / Engineering (e)	460,000																										
Computer Systems / Equipment (f)	200,000																										
Hardware	200,000																										
Software																											
Training																											
Service																											
Furnish / Equipment (g)	100,000																										
Other (h)																											
<b>Total Capital Budget Request</b>	<b>5,000,000</b>																										
Other Information		Capital Budget Criteria (See Instructions)																									
Total Square Footage:	25,000	Requirement Code:	A, B, C or D <b>D</b>																								
Estimated Useful Life:	50 years	Definition Code:	A, B, C, D, or X <b>C</b>																								
		Funding Percentages by Source:	G, F, H, O <b>G</b> <b>100.00%</b>																								
		G = General F = Federal	G, F, H, O %																								
		H = Highway O = Other	G, F, H, O %																								
		An Information Technology Project must be part of your IT Plan. Project # <input type="text"/>																									
Project Justification (Be Concise)																											
<p>In the last several years there has been a strong regional call to expand WMCC in the Littleton area in order to better serve this growing region of northern New Hampshire. Numerous Littleton-area employers have continued to advocate for WMCC's expansion in the region. WMCC has proposed to purchase the facility it is currently leasing, and seek capital funds to renovate and expand. The college would move its mobile diesel program to the Littleton center, a move that has strong industry support in order to locate the program adjacent to major highways (I-93, I-91 and Route 302) rather than its current location in Berlin which is far from an interstate or major roadway and not accessible as New England's only such program. The present location of the mobile diesel program is also not currently up to AED standards and the college pays an annual lease cost of \$50,000. WMCC would also expand other programs that provide local opportunity for workforce training, including industrial mechanics, information technology and welding. Expanding its operations in Littleton would help the regional college as a whole (which includes the main campus in Berlin and an academic center in North Conway). This project has strong local and industry support and would contribute to the economy of this part of the state. The region is seeing population growth and younger residents moving in, is home to a growing industrial park, to large and small businesses, and is easily accessible from major routes. The college sees growing demand for workforce development and access to trades programs in this region. We believe this project would increase college-going rates in northern Grafton county and add demonstrably to the skills attainment in the region.</p>																											
Preliminary Plans: Attach a schematic and location sketch when applicable on an 8-1/2" x 11" sheet.																											
Contact Name: Shannon Reid		Telephone Number: 230-3504																									
Name: Dr. Susan Huard Interim Chancellor		Date: 1/11/2021																									

# NHTI Farnum Hall Renovation

(NOT FUNDED IN GOVERNOR'S BUDGET)



- Farnum Hall was built in 1975
- Modernizing Farnum will create classroom and lab space to meet emerging program needs
- Right away the renovation would enable NHTI to move offsite programs in graphics/arts back to campus from leased space 4 mi away – saving on annual lease cost and eliminating travel/scheduling barrier for students
- Renovation and the relocation of courses to campus would improve scheduling for >500 students taking courses supporting majors incl industrial design, architectural technology, manufacturing engineering technology, gaming technology in addition to the visual arts majors

STATE OF NEW HAMPSHIRE		CODE	NAME
CAPITAL IMPROVEMENT PROJECT REQUEST		058	COMMUNITY COLLEGE SYSTEM OF NH
FISCAL YEARS 2022 - 2023		580010	SYSTEMWIDE
PRIORITY # <b>5</b>		PROJECT-TITLE / NAME NHTI FARNUM HALL RENOVATION	
<b>Capital Budget Request</b>		<b>Related Annual Operating Budget Expenditures / Savings Estimates</b>	
Site Acquisition (a)		<b>Expenditures</b>	
Site Improvement / Preparation (b)		Permanent Personnel Services (a)	
Construction (c)	1,458,000	Other Personnel Services (b)	
Utilities (d)		Current Expense (c)	
Architect / Engineering (e)	162,000	Equipment (d)	
Computer Systems / Equipment (f)		Travel (e)	
Hardware		Other (f)	
Software		<b>Total Expenditures / Savings Estimates</b>	
Training		Accounting Unit: <input type="text"/>	
Service		Will these amounts be consistent each year?	
Furnish / Equipment (g)	180,000	<b>Capital Budget Criteria (See Instructions)</b>	
Other (h)		Requirement Code: A, B, C or D	<b>B</b>
<b>Total Capital Budget Request</b>	<b>1,800,000</b>	Definition Code: A, B, C, D, or X	<b>C</b>
<b>Other Information</b>		Funding Percentages by Source:	<b>G</b> <b>100.00%</b>
Total Square Footage:	8,600	G = General F = Federal G, F, H, O	%
Estimated Useful Life:	20 years	H = Highway O = Other G, F, H, O	%
		An Information Technology Project must be part of your IT Plan. Project # <input type="text"/>	
<b>Project Justification (Be Concise)</b>			
<p><b>Farnum Renovation: \$1,800,000</b></p> <p>Farnum Hall was built in 1975 and housed IT programs until they were expanded and moved to another building in 2019. Modernizing Farnum will create classroom and lab space to meet emerging program needs consistent with long-range master plan for the campus. Right away, the renovation would enable NHTI to move its Visual Arts Program back to campus from its current leased space 5 miles away – saving on annual lease cost (\$102K) and increasing credits sold due to elimination of travel/scheduling barrier for students. 500+ students take visual arts courses, which support majors such as industrial design, gaming technology, architectural technology, manufacturing engineering technology in addition to the major being transfer platform for students.</p> <p>This project will decrease the State's utility consumption.</p>			
Preliminary Plans: Attach a schematic and location sketch when applicable on an 8-1/2" x 11" sheet.			
Contact Name:	Shannon Reid	Telephone Number:	230-3504
Name:	Dr. Susan Huard	Interim Chancellor	Date: 1/11/2021

# Appendix

Examples of Industry Partnerships





## CCSNH's unique local positioning enables us to partner with employers across NH – examples in the following slides

- NH Ball Bearing, Astro Division (Laconia) - CNC Operator Boot Camp trainings and apprenticeships; leadership training
- Eastern Millwrights (Northern NH) – welding technology
- Titeflex, GE, Scotia Technology, Axenics (Manchester area) – Tube formation
- Teleflex Medical (Jaffrey) – machine tool maintenance, OSHA requirements, blueprint specs
- New England Wire (Littleton) – CNC machining training
- Hospitals across NH – for LNAs, LPNs, RNs, medical assisting, other healthcare fields; building training cohorts among smaller regional hospitals such as Littleton Reg. Healthcare, Weeks Medical Center and Androscoggin Valley Hospital too small to field individual training cohorts
- Albany/Safran Aerospace (Rochester) – advanced composites, non-destructive testing
- Common Man family of restaurants (Statewide) – internship sites for culinary & restaurant management students
- Chinburg Builders (Seacoast) – leadership and corporate growth
- Cottage Hospital (Woodsville) – specialized geriatric nursing care training
- Hitchiner (Milford) – robotics & mechatronics training
- Rapid Manufacturing and Omni Components (Nashua area) – Advanced Manufacturing/CNC training
- Lonza Biologics (Portsmouth) – customized biotech curriculum and employment pathways
- Fidelity – training for entry-level positions in IT and customer service
- Ruger (Newport) – advanced and specialized machine tooling
- Whelan Engineering (Charlestown) – professional skills
- NE Delta Dental (Concord) – specialized customer service related to dental services
- Seacoast Harley-Davidson (Hampton) – motorcycle technician training in classroom built by the employer on-site
- Eptam Plastics (Northfield) – advanced manufacturing
- New England Wire, Genfoot America, Burndy, Rotobec (Northern NH) – CNC machining, 3D modeling, CAM
- Globe Manufacturing (Pittsfield)
- Specialized IT certificates (CISCO, Facebook, Microsoft)

## More Industry Partnership Examples:

- Senior Helpers (Stratham) – Licensed Nursing Assistant (LNA) registered apprenticeship program
- Amphenol Printed Circuits, Inc. (Nashua) - customized machine mechanic registered apprenticeship program
- Palmer and Sicard (Epping) – HVAC registered apprenticeship program with HVAC associate degree
- Dowling Inc. (Portsmouth) – HVAC registered apprenticeship program with HVAC associate degree
- Merchants Fleet Management (Hooksett) – Microsoft Excel Skills Training
- NHSaves Utilities, Eversource, Liberty Utilities, NH Electric Co-op & Unitil (statewide) – Building Operator Certification program and other energy efficiency trainings
- GM Automotive Service Technician Apprenticeship Program
- Toyota Technical Education Network (T-TEN, statewide with NHADA)
- LRGH (Laconia and area) – medical assistant apprenticeships and other partnerships
- Pike Industries (Belmont) – Microsoft Excel and PowerPoint training series
- City of Lebanon, MS Office 365 training
- Freudenberg-NOK (Bristol, Northfield and Ashland) – manufacturing maintenance mechanic apprenticeship
- Mercury Marine (statewide and regional) – marine engines and systems training series
- NH Rural Renewables program (statewide) – grant-funded no-cost energy efficiency, solar and wood heat technical assistance to NH rural small businesses
- Cheshire Medical Center (Keene) - Nursing Assistant Training
- Cedarcrest Center for Children with Disabilities (Keene) – leadership and management training
- GEOKON (Lebanon) - leadership training
- Tecomet Manufacturing (Manchester) – customized Machine Operator registered apprenticeship program
- Catholic Medical Center (Manchester) – Licensed Nursing Assistant (LNA) and Medical Assistant (MA) registered apprenticeship programs
- Benchmark Senior Living (New Hampshire LTC Facilities) – Licensed Nursing Assistant (LNA) and Medication Nursing Assistant (MNA) training via NH Job Training Fund Grants
- Airex Corporation (Somersworth) – IPC J-STD Soldering Certification classes